

# BUSINESS, B.S. (UNIVERSITY COLLEGE)

**Begin Campus:** Any Penn State Campus

**End Campus:** Beaver, Brandywine, DuBois, Fayette, Greater Allegheny, Hazleton, Lehigh Valley, Mont Alto, New Kensington, Schuylkill, Scranton, Shenango, Wilkes-Barre, York

## Degree Requirements

For the Bachelor of Science degree in Business, a minimum of 120 credits is required, 15 of which must be at the 400 level:

Requirement	Credits
General Education	45
Electives	10
Requirements for the Major	80

15 of the 45 credits for General Education are included in the Requirements for the Major. This includes: 6 credits of GQ courses; 6 credits of GS courses; 3 credits of GWS courses.

## Requirements for the Major

To graduate, a student enrolled in the major must earn a grade of C or better in each course designated by the major as a C-required course, as specified by Senate Policy 82-44 (<https://senate.psu.edu/policies-and-rules-for-undergraduate-students/82-00-and-83-00-degree-requirements/#82-44>).

### Common Requirements for the Major (All Options)

Code	Title	Credits
<b>Prescribed Courses</b>		
ACCTG 211	Financial and Managerial Accounting for Decision Making	4
ECON 102	Introductory Microeconomic Analysis and Policy	3
ECON 104	Introductory Macroeconomic Analysis and Policy	3
<i>Prescribed Courses: Require a grade of C or better</i>		
BA 321	Contemporary Skills for Business Professionals	3
BA 322	Negotiation Skills for Business Professionals	3
BA 420	Preparation for Career Management	1
BA 421	Project Management	3
BA 422W	Strategic Business Planning	3
FIN 301	Corporation Finance	3
IB 303	International Business Operations	3
MGMT 301	Basic Management Concepts	3
MIS 204	Introduction to Management Information Systems	3
MKTG 301	Principles of Marketing	3
SCM 301	Supply Chain Management	3
<b>Additional Courses</b>		
BA 241 & BA 242 or BA 243	Legal Environment of Business and Social and Ethical Environment of Business	4
MATH 110 or MATH 140	Techniques of Calculus I	4
<i>Additional Courses: Require a grade of C or better</i>		

BA 495A or BA 495B	Business Internship Undergraduate Research in Business	3-6
ENGL 15 or ENGL 30H	Rhetoric and Composition Honors Rhetoric and Composition	3
SCM 200 or STAT 200	Introduction to Statistics for Business Elementary Statistics	4

### Supporting Courses and Related Areas

*Supporting Courses and Related Areas: Require a grade of C or better*

Select 0-3 credits from 400-level business courses from: ACCTG, BA, 0-3 ECON, ENTR, FIN, FINSV, HPA, IB, MGMT, MIS, MKTG, RM, or SCM

### Requirements for the Option

*Requirements for the Option: Require a grade of C or better*

Select an option 18

### Requirements for the Option

#### Accounting Option (18 credits)

**Available at the following campuses: Abington, Altoona, Beaver, Berks, Brandywine, DuBois, Fayette, Greater Allegheny, Lehigh Valley, New Kensington, Schuylkill, Scranton, Shenango, Wilkes-Barre, World Campus, York**

Code	Title	Credits
<b>Prescribed Courses</b>		
<i>Prescribed Courses: Require a grade of C or better</i>		
ACCTG 404	Managerial Accounting: Economic Perspective	3
ACCTG 405	Principles of Taxation I	3
ACCTG 471	Intermediate Financial Accounting I	3
ACCTG 472	Intermediate Financial Accounting II	3

#### Additional Courses

*Additional Courses: Require a grade of C or better*

ACCTG 403 or ACCTG 403WAuditing	Auditing	3
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### Supporting Courses and Related Areas

*Supporting Courses and Related Areas: Require a grade of C or better*

Select 3 credits of 400-level courses from: ACCTG, BA, ECON, ENTR, 3 FIN, FINSV, HPA, IB, MGMT, MIS, MKTG, RM, or SCM

### Business Analytics Option (18 Credits)

**Available at the following campuses: Abington, Altoona, Beaver, Berks, Brandywine, DuBois, Greater Allegheny, Hazleton, Lehigh Valley, New Kensington, Schuylkill, Scranton, Wilkes-Barre, York**

Code	Title	Credits
<b>Prescribed Courses</b>		
<i>Prescribed Courses: Require a grade of C or better</i>		
MIS 301	Business Analytics	3
MIS 345	Introduction to Data Analytics	3
MIS 431	Business Data Management	3
<b>Additional Courses</b>		
<i>Additional Courses: Require a grade of C or better</i>		
Select 9 credits from the following: 9		
COMM/IST 310	Digital Media Metrics	
ECON 481	Business Forecasting Techniques	
MIS 336	Database Management Systems	
MIS 404	Introduction to ERP and Business Processes	

MIS 415	Social Media Management and Analytics
MIS 441	Business Intelligence for Decision Making
MIS 445	Business Intelligence
MKTG 342	Marketing Research
MKTG 343	Introduction to Marketing Analytics
MKTG 473	Digital Marketing
MKTG 474	Marketing Analytics
MKTG 480	Intermediate Social Media Marketing
SCM 340	Introduction to Supply Chain Analytics

**Entrepreneurship Option (18 credits)***Available at the following campuses: Altoona, World Campus*

Code	Title	Credits
<b>Prescribed Courses</b>		
<i>Prescribed Courses: Require a grade of C or better</i>		
ENTR 300	Principles of Entrepreneurship	3
ENTR 320	Entrepreneurship and New Venture Creation	3
ENTR 400	Financing Entrepreneurial Ventures	3

**Additional Courses***Additional Courses: Require a grade of C or better*

CAS 352	Organizational Communication	0-3
or ENGL 419	Advanced Business Writing	

**Supporting Courses and Related Areas***Supporting Courses and Related Areas: Require a grade of C or better*

Select 6 to 9 credits of 400-level ENTR courses in consultation with your adviser 6-9

**Financial Services Option (18 credits)***Available at the following campuses: Abington, Altoona, Berks, DuBois, Lehigh Valley, Scranton, World Campus*

Code	Title	Credits
<b>Prescribed Courses</b>		
<i>Prescribed Courses: Require a grade of C or better</i>		
ACCTG 405	Principles of Taxation I	3
FIN 420	Investment and Portfolio Analysis	3

**Supporting Courses and Related Areas***Supporting Courses and Related Areas: Require a grade of C or better*

Select 12 credits in 300 or 400-level (with at least 3 credits at the 400-level) from ACCTG, FIN, FINSV or RM 12

**Health Services Option (18 credits)***Available at the following campuses: Abington, Lehigh Valley, Schuylkill, World Campus*

Minimum 6 credits at the 400-level.

Code	Title	Credits
<b>Prescribed Courses</b>		
<i>Prescribed Courses: Require a grade of C or better</i>		
HPA 101	Introduction to Health Services Organization	3
HPA 332	Health Systems Management	3

**Additional Courses***Additional Courses: Require a grade of C or better*

Select 0-3 credits of the following: 0-3

BBH/AFAM 302	Diversity and Health
CAS 352	Organizational Communication
CAS 404	Conflict Resolution and Negotiation
ENGL 416	Science Writing
ENGL 419	Advanced Business Writing
LER 424	Employment Compensation
LHR/WMNST 472	Work-Life Practices and Policies
PSYCH 281	Introduction to Industrial-Organizational Psychology
PSYCH 484	Work Attitudes and Motivation
PSYCH 485	Leadership in Work Settings

**Supporting Courses and Related Areas***Supporting Courses and Related Areas: Require a grade of C or better*

Select 3-9 credits from 300 or 400-level HPA courses 3-9

Select 0-6 credits of 300-400-level courses from ACCTG, BA, ECON, ENTR, FIN, FINSV, HPA, IB, MGMT, MKTG, MIS, RM or SCM 0-6

**Individualized Business Option (18 credits)***Available at the following campuses: Abington, Altoona, Beaver, Berks, Brandywine, DuBois, Fayette, Greater Allegheny, Hazleton, Lehigh Valley, Mont Alto, New Kensington, Shenango, Schuylkill, Scranton, Wilkes-Barre, World Campus, York*

Select 18 credits of study (with at least 3 credits at the 400-level) as submitted by the student and approved by the campus BSB Program Coordinator.

**Management and Marketing Option (18 credits)***Available at the following campuses: Abington, Altoona, Beaver, Berks, Brandywine, DuBois, Fayette, Greater Allegheny, Hazleton, Lehigh Valley, Mont Alto, New Kensington, Shenango, Schuylkill, Scranton, Wilkes-Barre, World Campus, York*

Code	Title	Credits
<b>Additional Courses</b>		
<i>Additional Courses: Require a grade of C or better</i>		
Select one of the following: 0-6		
0-6 credits from BA 250, ENGL 419, MKTG 220		
CAS 250	Small Group Communication	
CAS 252	Business and Professional Communication	
CAS 352	Organizational Communication	
CAS 404	Conflict Resolution and Negotiation	

**Supporting Courses and Related Areas**<sup>1</sup>*Supporting Courses and Related Areas: Require a grade of C or better*

Select 3 credits from 300 or 400-level MGMT courses 3

Select 3 credits from 300 or 400-level MKTG courses 3

Select 6-12 additional credits in 300 or 400-level courses from MGMT6-12 or MKTG courses

<sup>1</sup> A minimum of 3 credits of supporting courses must be selected at the 400-level.**General Education**

Connecting career and curiosity, the General Education curriculum provides the opportunity for students to acquire transferable skills

necessary to be successful in the future and to thrive while living in interconnected contexts. General Education aids students in developing intellectual curiosity, a strengthened ability to think, and a deeper sense of aesthetic appreciation. These are requirements for all baccalaureate students and are often partially incorporated into the requirements of a program. For additional information, see the General Education Requirements (<https://bulletins.psu.edu/undergraduate/general-education/baccalaureate-degree-general-education-program/>) section of the Bulletin and consult your academic adviser.

The keystone symbol appears next to the title of any course that is designated as a General Education course. Program requirements may also satisfy General Education requirements and vary for each program.

### **Foundations (grade of C or better is required and Inter-Domain courses do not meet this requirement.)**

- **Quantification (GQ):** 6 credits
- **Writing and Speaking (GWS):** 9 credits

### **Breadth in the Knowledge Domains (Inter-Domain courses do not meet this requirement.)**

- **Arts (GA):** 3 credits
- **Health and Wellness (GHW):** 3 credits
- **Humanities (GH):** 3 credits
- **Social and Behavioral Sciences (GS):** 3 credits
- **Natural Sciences (GN):** 3 credits

### **Integrative Studies**

- **Inter-Domain Courses (Inter-Domain):** 6 credits

### **Exploration**

- **GN,** may be completed with Inter-Domain courses: 3 credits
- **GA, GH, GN, GS, Inter-Domain courses.** This may include 3 credits of World Language course work beyond the 12th credit level or the requirements for the student's degree program, whichever is higher: 6 credits

## **University Degree Requirements**

### **First Year Engagement**

All students enrolled in a college or the Division of Undergraduate Studies at University Park, and the World Campus are required to take 1 to 3 credits of the First-Year Seminar, as specified by their college First-Year Engagement Plan.

Other Penn State colleges and campuses may require the First-Year Seminar; colleges and campuses that do not require a First-Year Seminar provide students with a first-year engagement experience.

First-year baccalaureate students entering Penn State should consult their academic adviser for these requirements.

### **Cultures Requirement**

6 credits are required and may satisfy other requirements

- **United States Cultures:** 3 credits
- **International Cultures:** 3 credits

### **Writing Across the Curriculum**

3 credits required from the college of graduation and likely prescribed as part of major requirements.

### **Total Minimum Credits**

A minimum of 120 degree credits must be earned for a baccalaureate degree. The requirements for some programs may exceed 120 credits. Students should consult with their college or department adviser for information on specific credit requirements.

### **Quality of Work**

Candidates must complete the degree requirements for their major and earn at least a 2.00 grade-point average for all courses completed within their degree program.

### **Limitations on Source and Time for Credit Acquisition**

The college dean or campus chancellor and program faculty may require up to 24 credits of course work in the major to be taken at the location or in the college or program where the degree is earned. Credit used toward degree programs may need to be earned from a particular source or within time constraints (see Senate Policy 83-80 (<https://senate.psu.edu/policies-and-rules-for-undergraduate-students/82-00-and-83-00-degree-requirements/#83-80>)). For more information, check the Suggested Academic Plan for your intended program.